# PARTNERSHIP & SPONSORSHIP OPPORTUNITIES

BUILD A DREAM 2022-2023

**LISA BRADLEY**, SPONSORSHIP AND PARTNERSHIPS MANAGER **FLO BANDI**, SPONSORSHIP AND PARTNERSHIPS COORDINATOR





There are many barriers holding young women back from career opportunities in skilled trades, STEM, emergency response, and entrepreneurship.

This gap in industry workforce is depriving Canadian businesses of the innovation that diversity brings.

This is why we exist.

# **OUR PILLARS**

### Skilled Trades STEM Entrepreneurship Emergency Response Leadership

## WE<sup>R</sup>BUILDA DREAM

Build a Dream is a national non-profit dedicated to educating, inspiring and empowering young women to pursue careers where women are underrepresented, creating a genderbalanced workforce and changing global perspectives on women's contribution to society.





Hosted **43** in-person and virtual events

Engaged **50,000+** families, educators, and industry

Collaborated with **200+** industry partners

## WHAT WE DO



**INSPIRE** 

Empower young women to consider career opportunities within our pillars



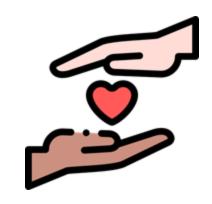
### CONNECT

young women to female mentors, industry leaders, educ ation and community resources, and handson opportunities to help them explore a variety of career op portunities



DEVELOP

relationships with parents, industry, educators and government officials to help young women follow their dreams



CREATE

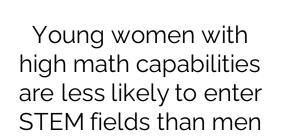
an experience to help build young women's confidence to make informed career decisions

### WHY WE DO WHAT WE DO?



67,000 journeypersons will be required across the 10 largest Red Seal Trades in Canada

Estimated from 2019-2023; Canadian Apprenticeship Forum, National LMI Report



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StatsCan "Gender Differences in STEM Programs in University"



Companies with 30% female executives experience 6 % higher profits

The Visual Capitalist, 2021



# SPONSORSHIP BENEFITS

- Showcase your company's commitment to an equitable workforce
- Introduce your organization to young women in grades 7 12, post-secondary students, their parents, and educators across Canada
- Interact with potential employees and develop relationships with prospects while highlighting career opportunities & company benefits, strengthening your brand
- Be a part of the movement working to close the workforce gender gap and create an equitable work environment
- Connect with the hundreds of industry partners who are part of the Build a Dream network to access resources on implementing best practices in DEI in your company

# **OUR EVENTS**



#### **CAREER DISCOVERY EXPO**

17 events across the country (8 Virtual and 9 in-person) geared to young women (Grades 7 – 12) and their parents, featuring our popular Dream Maker panel, Education partners and industry employers provide insights at our interactive events, filled with resources to set young women up for future success.



#### INTERNATIONAL DAY OF THE GIRL

October 4 & 5, 2022 - An annual event that connects young women with female trailblazers as they speak on the steps required to help young women create workplace gender equity. This event includes a flag raising, panel discussions, giveaways, and an award ceremony. JOIN US at Enercare Centre in Toronto!



### SKILLED IN STEM

April 2023 – A high-energy event dedicated to spotlighting the people, organizations, and companies that keep our world moving. We host Ontario's largest virtual skilled trades and STEM expo for students and job seekers!



### **"STIR IT UP" DEI REAL TALK EVENTS**

A quarterly series of B2B industry networking events that will dive into frank conversations and best practices on maximizing workforces with strong DEI strategies. **Our 2022 – 2023 series will be proudly sponsored by Bruce Power.** 

## OUR GROWTH & REACH SINCE 2014

- ✓ 16 in-person Career Discovery Expos reaching over 15,000 families
- ✓ 28 Virtual Career Discovery Expos (pivoted immediately during

covid)

- ✓ 2 Successful Trades Week Events reaching 5000 families across Canada
- ✓ More than 50,000 young women, parents and educators
- ✓ Events held in Ontario, Alberta and British Columbia



### **CORPORATE LOGO RECOGNITION**

Build a Dream Website

















## CORPORATE SPONSORSHIP OPPORTUNITIES

2022-2023

## **DIAMOND SPONSOR - \$75, 000**

Your company will demonstrate that it is focused on DEI, signaling your commitment to attracting, recruiting and retaining a balanced workforce committed to innovation and excellence.

#### **COMPANY FEATURES**



Logo on all platforms, our website & events



Virtual Booth detailing company info on all Career Discovery Expos



Full page ad in Career Guide & Expo programs sent to all event attendees



Host a Breakout Room during all 2022-2023 Virtual Career Discovery Expos/have a booth at all in-person Expos



Post your company's available job positions on our exclusive Job Board

### **EVENT RESERVATIONS**



Host your company's own Virtual Career Discovery Expo!



Invitation to all Career Expos for employees & their families with speaking opportunities



Collaboration on DEI initiatives to further our shared goals



Opportunity to brand a VEP experience box or be a presenting sponsor of a signature event



VEP tickets to all signature events

### **ORIGINAL CONTENT**



Utilization of our 20k+ social media followers to promote & share your company content



Publication of content you submit for our Build a Dream Blog



Feature a representative as a guest on our podcast, "Perfectly Unfiltered"



Feature a representative in a Day in the Life video created by Build a Dream



## PLATNUM SPONSOR - \$60, 000

Your company will demonstrate that it is focused on DEI, signaling your commitment to attracting, recruiting and retaining a balanced workforce committed to innovation and excellence.

#### **COMPANY FEATURES**



Logo on all platforms, our website & events



Virtual Booth detailing company info on all Career Discovery Expos



Full page ad in Career Guide & Expo programs sent to all event attendees



Host a Breakout Room during all 2022-2023 Virtual Career Discovery Expos/have a booth at all in-person Expos



Post your company's available job positions on our exclusive Job Board

#### **EVENT RESERVATIONS**



Host your company's own Virtual Career Discovery Expo!



Invitation to all Career Expos for employees & their families with speaking opportunities

Collaboration on DEI

shared goals

initiatives to further our





events Presenting Sponsor of 1 Virtual Career Expo with opportunity to have a speaker on the Dream Maker or Industry Secrets Panel

VEP tickets to all signature

### **ORIGINAL CONTENT**



Utilization of our 20k+ social media followers to promote & share your company content



Publication of content you submit for our Build a Dream Blog



Feature a representative as a guest on our podcast, "Perfectly Unfiltered"

## **GOLD SPONSOR - \$45, 000**

Your focus to diversify your workforce sends a signal that you are invested in building an inclusive & equitable workforce that helps your organization reach new heights.

Invitation to all Career

Collaboration on DEI

initiatives to further our

opportunities

shared goals

Expos for employees &

their families with speaking

#### **COMPANY FEATURES**



Logo on all platforms, our website & events



Virtual Booth detailing company info on all Career **Discovery Expos** 



Full page ad in Career Guide & Expo programs sent to all event attendees



Host a Breakout Room during all 2022-2023 Virtual Career Discovery Expos/have a booth at all in-person events



Post your company's available job positions on our exclusive Job Board





VEP tickets to all signature events



Presenting Sponsor of 1 Virtual Career Expo with opportunity to have a speaker on the Dream Maker or Industry Secrets Panel

### **ORIGINAL CONTENT**



Utilization of our 20k+ social media followers to promote & share your company content



Publication of content you submit for our Build a Dream Blog



Feature a representative as a guest on our podcast, "Perfectly Unfiltered"

## **SILVER SPONSOR - \$35,000**

Your dedication towards fostering a safe and diverse company indicates your organization's desire to lead a positive change within your sector and in your workplace environment

#### **COMPANY FEATURES**



Logo on all platforms, our website & events



Virtual Booth detailing company info at all Virtual Career Discovery Expos



<sup>1</sup>/<sub>2</sub> pg ad in Career Guide & Expo programs sent to all event attendees



Host a Breakout Room during all 2022-2023 Virtual Career Discovery Expos/have a booth at all in-person events



Post your company's available job positions on our exclusive Job Board

### **EVENT RESERVATIONS**



VEP tickets to all signature events



Invitation to all Career Expos for employees & their families with speaking opportunities

Presenting Sponsor of 1 Virtual Career Expo with opportunity to have a speaker on the Dream Maker or Industry Secrets Panel

### **ORIGINAL CONTENT**



Utilization of our 20k+ social media followers to promote & share your company content



Publication of content you submit for our Build a Dream Blog



Feature a representative as a guest on our podcast "Perfectly Unfiltered"



## **BRONZE SPONSOR - \$25,000**

Your participation in DEI initiatives and active role in supporting future young professionals shows your investment in your industry's development and company's growth

### **COMPANY FEATURES**



Logo on all platforms, our website & events

#### **EVENT RESERVATIONS**



VEP tickets to all signature events

Invitation to all Career

opportunities

Expos for employees &

their families with speaking



Virtual Booth detailing company info at all Virtual Career Discovery Expos



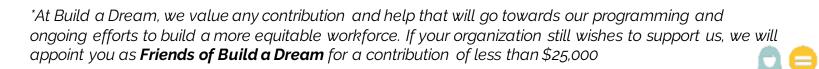
<sup>1</sup>/<sub>2</sub> pg ad in Career Guide & Expo programs sent to all event attendees



Host an exhibitor booth at all inperson events in partnership with school boards across Canada



Post your company's available job positions on our exclusive Job Board







Utilization of our 20k+ social media followers to promote & share your company content



Publication of content you submit for our Build a Dream Blog



### CAREER DISCOVERY EXPO SPONSORSHIP OPPORTUNITIES

8 Virtual Career Expos Nationwide 9 In-Person Career Expos Nationwide 2022-2023

### **BUILD A DREAM EVENTS 2022:**

Virtual Career Expo | September, 29 Virtual Career Expo | October, 27 Huron-Perth | November 9 Windsor | November 17 Virtual Career Expo | November, 24 Waterloo | November 30 Chatham | December 1 Sarnia | December 6 (Tentative)

### **BUILD A DREAM EVENTS 2023:**

Virtual Career Expo | January, 12 Virtual Career Expo | February, 28 Virtual Career Expo | March, 28 Virtual Career Expo | April, 25 Virtual Career Expo | May, 30 SKILLED IN STEM | Date TBA Calgary | Date TBA Ottawa | TBA Toronto | Date TBA

## IN-PERSON CAREER DISCOVERY EXPOS

Formal Program : 5:00 pm – 9:00 pm EST With keynotes, panels, exhibitor booths and giveaways!

Anticipated Career Expo Schedule:

#### Sponsorship Opportunity: Exhibitor Booths

at each event will vary between \$300 - \$375. Contact us for more information!

Agenda	Event Space	Time	Duration	Notes
Doors Open	Registration/ Exhibitor Space	5:00 PM	1 hour	Check in
Presentation Starts	Main Stage	6:00 PM	15 mins	
Dream Maker Panel Dream Maker (Skilled Trades) Dream Maker (Entrepreneurship) Dream Maker (Leadership) Dream Maker (Emergency Response) Dream Maker (OYAP Contact)	Main Stage	6:15 PM	45 mins	Entrepreneur, Skille Trades, STEM, ER Leadership
Scavenger Hunt Details	Main Stage	7:00 PM	10 mins	Rewarded with mor points if student explores career fields that they know less about and would like to discover
Closing Remarks, Survey	Main Stage	7:10 PM	10 mins	
Scavenger Hunt/ Visit Exhibitor Booths	Exhibitor Space	7:20:PM	1 hour 40 mins	
Doors Close		9:00:PM	15 mins	

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### In-Person Career Discovery Expos

Sponsorship Opportunities

### PLATINUM SPONSOR \$5,000

- Corporate logo and "on camera" statement featured in event video after the event
- ½ page ad in Digital Experience Career Guide sent to all participants
- <sup>1</sup>/<sub>2</sub> ad in Career Expo Program
- Opportunity to provide promotional material in swag bag distributed to over 600 students
- Corporate logo on all print material
- Corporate logo and link on Build a Dream website
- Complimentary registration of a booth at the Career Expo, including two staff
- Corporate logo on 2 sponsorship graphics developed to run on social media
- Corporate logo included on stage presentation (PowerPoint) and acknowledged by MC

### GOLD SPONSOR \$3,500

- <sup>1</sup>/<sub>2</sub> ad in Career Expo Program
- Opportunity to provide promotional material in swag bag distributed to over 600 students
- Corporate logo on all print material
- Corporate logo and link on Build a Dream website
- Complimentary registration of a booth at the Career Expo, including two staff
- Corporate logo on 2 sponsorship graphics developed to run on social media
- Corporate logo included on stage presentation (PowerPoint) and acknowledged by MC

### **In-Person Career Discovery Expos**

Sponsorship Opportunities

### SLIVER SPONSOR \$2,500

- Opportunity to provide promotional material in swag bag distributed to over 600 students
- Corporate logo on all print material
- Corporate logo and link on Build a Dream website
- Complimentary registration of a booth at the Career Expo, including two staff
- Corporate logo on 1 sponsorship graphic developed to run on social media
- Corporate logo included on stage presentation (PowerPoint) and acknowledged by MC

### BRONZE SPONSOR \$1,500

- Corporate logo on all print material
- Corporate logo and link on Build a Dream website
- Complimentary registration of a booth at the Career Expo, including two staff
- Corporate logo on 1 sponsorship graphic developed to run on social media
- Corporate logo included on stage presentation (PowerPoint) and acknowledged by MC



### PHOTO BOOTH SPONSORSHIP - \$1,000

Exclusive Sponsor of our Photo Booth with your Corporate logo on every photo taken by students and shared on social media platforms

## VIRTUAL CAREER DISCOVERY EXPOS

Formal Program : 6:00 pm – 7:30 pm EST Breakout Rooms: 7:30 – 8:30 pm EST

Anticipated Career Expo Schedule:

Agenda	Time	Duration
	6:00 PM	5 mins
Opening Remarks & Land Acknowledgement	0.001111	5 11 11 10
Pathway Presentation	6:05 PM	10 mins
DREAM MAKER PANEL	6:15 PM	40 mins
Dream Maker (Woman in the Skilled Trades)		
Dream Maker (Woman in STEM)		
Dream Maker (Woman in Entrepreneurship)		
Dream Maker (Woman in Leadership)		
Dream Maker (Woman in Emergency Response)		
Dream Maker (OYAP Participant)		
Kahoot!	6:55 PM	10 mins
INDUSTRY SECRETS PANEL	7:05 PM	20 mins
Industry Secrets Speaker		
Industry Secrets Speaker		
Industry Secrets Speaker		
Closing Remarks	7:25 PM	5 mins
Event Ends	7:30 PM	



### Virtual Career Discovery Expos

Sponsorship Opportunities

### **PRESENTING SPONSOR** \$2,500

- Corporate logo on event program, event • platform, & social media assets
- $\frac{1}{2}$  page ad in the event program lacksquare
- Opportunity to have a speaker on the panel •
- Virtual booth on event platform where • students and parents will find all company links and more, available during the event and for one-month post-event
- Breakout room opportunity for a rep to • interact with students and parents for 30-mins post-event
- Your logo is included in the video • recording provided to the registrants, educators, and industry attendees

### DREAM MAKER PANEL SPONSOR \$2,000

- Corporate logo on event program, event platform, & social media assets
- $\frac{1}{2}$  page ad in the event program
- Virtual booth on event platform where • students and parents will find all company links and more, available during the event and for one-month post-event
- Breakout room opportunity for a rep to • interact with students and parents for one-hour post-event
- Your logo is included in the video archive provided to the registrants, educators, and industry attendees

### INDUSTRY SECRETS PANEL SPONSOR



- Corporate logo on event program, event platform, & social media assets
- $\frac{1}{2}$  page ad in the event program
- Virtual booth on event platform where students and parents will find all company links and more, available during the event and for one-month post-event
- Breakout room opportunity for a rep to • interact with students and parents for one-hour post-event
- Your logo is included in the video archive provided to the registrants, educators, and industry attendees

### Virtual Career Discovery Expos

Sponsorship Opportunities



#### Prize Hub Sponsor - \$500

Your corporate logo will be featured in the "Prize Hub" tab, shared in an announcement, social media post, and in the event program + mentioned throughout the event. Company name will also be included in email sent out to winner.





#### Game Sponsor - \$500

Your corporate logo will be featured at the beginning of our interactive game during the live event and in the event Program. Company video available to play before game segment.

#### Virtual Booth - \$200

Your company can host a virtual booth, where a full profile of your company, resource links, and more will be available during the event and for one-month post-event.

## THANK YOU FOR YOUR CONSIDERATION!

### **LISA BRADLEY**

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### **FLO BANDI**

SPONSORSHIP AND PARTNERSHIPS COORDINATOR 519-965-8311 flo@webuildadream.com

